# 3LXXTXIR®

#### AI-POWERED CONNECTED SOLUTIONS TO IMPROVE INDUSTRIAL SAFETY & PRODUCTIVITY





blaxtair.com

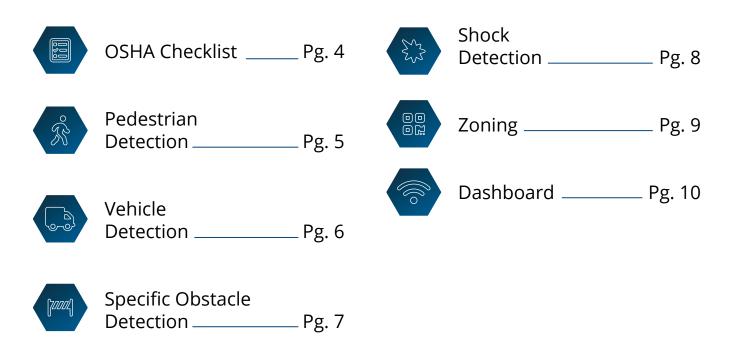
in) ( 🖻

# Your target: Zero accidents & enhanced productivity

Take your forklifts and heavy equipment to the next level with genuine Al



# **Blaxtair Solutions**





PG. 3 - BLAXTAIR SOLUTIONS

## OSHA Checklist Pre-startup vehicle safety review



#### OPTIMIZATION OF VEHICLE AVAILABILITY

- Maintenance operators are quickly alerted to fleet status so that necessary repairs can be made proactively
- Minimizes repair time & unplanned downtime

VEHICLE NAME	CHECKLIST RESULTS
Vehicle No1	Passed
Vehicle No2	Passed
Vehicle No3	🗴 Failed

# CUSTOMIZABLE SOLUTION

- Customizable question list
- Includes diverse questions, covering all crucial aspects



#### EASY ACCESS / EASY MANAGEMENT

- Real-time & centralized overview of the entire vehicle fleet status
- Access control: driver identification by code
- Reports automatically digitized and effortlessly accessible (vs. a manual record, which can be incorrectly completed and lost)

#### MANUAL VS. DIGITAL



#### IMPROVED WORKPLACE SAFETY

Play the video!



- The vehicle won't start if a critical safety question is not answered correctly (option)
- Complies with OSHA regulations
- Provides **total peace of mind** to operators and their employers
- Enhances driver awareness



Blaxtair Checklist solution is available as stand-alone or in addition to the 'Blaxtair Pedestrian Detection' anti-collision solution

# Pedestrian Detection

#### Al for saving lives

Play	the	vide	90!

THE MOST
ADVANCED
PEDESTRIAN
DETECTION
SOLUTION TO
ENHANCE SAFETY

- The only industrial-grade AI camera able to detect and localize pedestrians in real time
- Alerts the driver to danger and helps to prevent serious accidents on industrial sites
- Detects **any posture** (standing, crouching, partial view) to prevent collisions with forklifts / heavy equipment, whether **driving forward or in reverse**
- Localization (USP): Constant danger zone, regardless of mast inclination



#### DASHBOARD ANALYTICS FOR PROACTIVE ACTION ON ACCIDENT RISKS

- Monitors & reduces the risk of vehicle/ pedestrian accidents by a factor of 3
- Highlights the most dangerous machines and determines the time and place where the risk of accident is highest
- Measures the effectiveness of the preventive actions implemented to prevent accidents between vehicles & pedestrians



#### INCREASED PRODUCTIVITY & BETTER WORKING CONDITIONS

- Generates **only relevant alerts** for the driver, avoiding nuisance alarms and alarm fatigue
- Avoids incurring costs related to downtime, workplace accidents or fatalities



What the driver sees: a lot of blind spots!

#### COMPACT, ROBUST & EASY TO INSTALL

- Operational in harsh and tough environments
- Waterproof and dustproof (IP69K sensor head)
- Compatible with **all types and brands of industrial vehicles** (forklift trucks, wheel loaders, excavators, etc.)
- Compact and easy to integrate
- Future-proofed: online maintenance & remote software updates



What Blaxtair detects and localizes: the crouching pedestrian



## Vehicle Detection Vehicle/vehicle collision avoidance

#### ENHANCED SAFETY

- Detects and localizes vehicles in close proximity in real time to prevent collisions
- Alerts the driver to danger and helps to prevent serious accidents on industrial sites
- Ensures a safer working environment



What the driver sees: a lot of blind spots!

#### OPTIMIZATION OF OPERATIONAL PROCESSES

- Enhances vehicle availability & generates savings by preventing property damage and personal injury
- Improves operational efficiency



What Blaxtair detects and localizes: the MPV / combispace

#### EXAMPLES OF USE CASES



Trucks driving around loaders or excavators at a recycling site



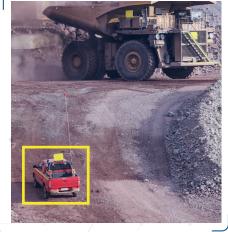
Delivery or service vans on an industrial site

Play the video!





Forklifts that operate simultaneously around others in a warehouse



On-road vehicles around dumpers in a quarry

PG. 6 - BLAXTAIR SOLUTIONS

# Specific Obstacle Detection

Vehicle/obstacle collision avoidance

- (	

# Detects and localizes specific obstacles around vehicles in real time to prevent collisions Alerts the driver to danger and helps to prevent serious accidents on industrial sites Ensures a safer working environment

#### OPTIMIZATION OF OPERATIONAL PROCESSES

#### • Enhances vehicle availability & generates savings by preventing property damage and personal injury

Improves operational efficiency

#### EXAMPLES OF USE CASES

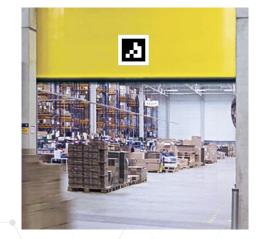
#### CONCRETE PILLAR





#### ROLLING DOOR





## Shock detection Prevention of impact damage

#### ENHANCED SAFETY

- Detects vehicle shocks from impacts with poles, racks, pallets, etc
- Video recording & snapshots of shocks to make impacts visible
- Prevents serious accidents that can occur following impacts
- **Provides a digital output** to act on the vehicle in the event of a shock: automatic speed limitation, visual and/or audible alarm, etc
- Increases operator accountability & encourages safe driver practices

#### OPTIMIZATION OF OPERATIONAL PROCESSES

- Enhances vehicle availability & generates savings by preventing property damage
- Improves vehicle reliability, keeping the fleet in very good condition, which extends the lifespan of the vehicles



Make impacts visible with video recordings & snapshots





#### DASHBOARD ANALYTICS FOR PROACTIVE ACTION ON ACCIDENT RISKS

- Monitors shock detections in real time
- Analyzes the source of damage and decision-making based on relevant data: localization of shocks, detection times, vehicles involved, severity of impacts, visual evidence (photos and videos) of incidents, etc.
- Measures the effectiveness of the preventive actions implemented to prevent damage due to vehicle impacts





Play the video!



## Zoning Automatic speed limitation in risk areas

REDUCTION IN ACCIDENT RISK	<ul> <li>Automatic limitation of forklifts to a safe speed in high-risk areas</li> <li>Normal speed is applied again for areas with less risk</li> <li>Risk of accidents is significantly reduced</li> </ul>	Play the video!	
INCREASED EFFICIENCY	<ul> <li>Automatic speed limitation eliminates the need for drivers to suddenly stop and restart their vehicles, streamlin- ing workflow</li> <li>Improves operational efficiency</li> </ul>		
SIMPLE IMPLEMENTATION	<ul> <li>The solution is revolutionary and cost-effective, eliminating the need for heavy radiofrequency-based infrastructure</li> </ul>	QR code to limit vehicle speed	
CUSTOMIZABLE SOLUTION	<ul> <li>Can personalize forklifts speed according to the specificities of each work zone and to the unique requirements of each site, ensuring optimal safety and productivity</li> </ul>	QR code for the vehicle to return to normal speed	
EXAMPLES OF HIGH-RISK AREAS	<ul> <li>Areas with high vehicle/pedestrian co-activity</li> <li>Narrow aisles</li> <li>Dangerous intersections</li> <li>Doors</li> <li>Loading/unloading docks</li> </ul>		
12km/h Area at	6km/h Area of high co-activity	12km/h Area at	

Example of speed limitation

normal speed

at limited speed

normal speed

## Dashboard Safety & productivity analytics

- Most-advanced, cloud-based & integrated fleet management solution for safer, more efficient and profitable operation
- Relevant dashboard metrics/KPIs to make data-driven decisions
   with ease
- A proactive approach to safety and productivity that allows companies to prioritize, take actions on their organization and measure their efficiency

#### ENHANCED SAFETY TO ACHIEVE THE 'ZERO ACCIDENTS' OBJECTIVE

- Monitors & reduces the risk of vehicle/ pedestrian collisions by a factor of 3
- Measures and identifies risk levels, dangerous machinery, locations and times with a high probability of accidents
- Makes the impacts visible with visual evidence: Video recording & snapshots of shocks
- Real-time safety compliance tracking for Checklists

#### INCREASED PRODUCTIVITY & PERFORMANCE TO STAY AHEAD

- Optimizes operations by **identifying** areas of improvement
- Enhances vehicle availability by ensuring continuous improvement in maintenance compliance

#### GENERATED COSTS SAVINGS

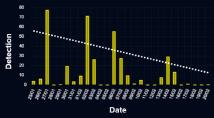
- Reduces costs related to accidents and damages through preventive actions
- Provides up-to-date information on the status of the vehicle fleet for predictive maintenance



Play the video!











VEHICLE NAME	CHECKLIST RESULTS
Vehicle No1	Passed
Vehicle No2	Passed
Vehicle No3	Failed



# With Blaxtair, Save Lives and Improve Productivity on Your Sites!

#### 50+ COUNTRIES ADDRESSED

#### 2,500+ EQUIPPED SITES

- HQ, R&D & Production: France (since 2009)
- Subsidiary: USA (since 2019)
- Sales offices: Germany, Spain, UK



#### ABOUT US

- Founded in 2009
- Pioneer of embedded AI, smart vision & pedestrian proximity detection
- Mission: to work for safety & productivity in industry using perception technologies

#### blaxtair.com



PG. 11 - BLAXTAIR SOLUTIONS

# 3LXXTXIR®

#### WITH BLAXTAIR, SAVE LIVES & IMPROVE PRODUCTIVITY ON YOUR SITES!



SALES DEPARTMENT contact@blaxtair.com

CUSTOMER SUPPORT hotline@blaxtair.com

DOCUMENTATION PORTAL doc.blaxtair.com



FOLLOW US

blaxtair.com