# 3L / XT/17<sub>®</sub>

AI-POWERED CONNECTED SOLUTIONS TO IMPROVE INDUSTRIAL SAFETY & PRODUCTIVITY









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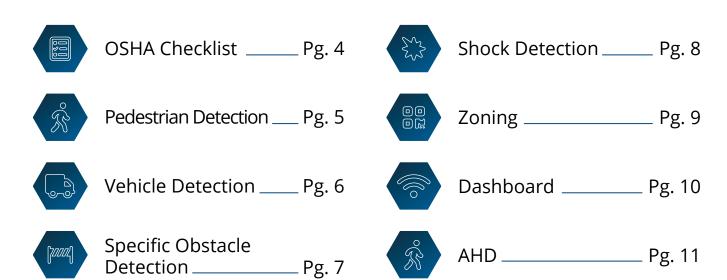


## Your target: Zero accidents & enhanced productivity

Take your forklifts and heavy equipment to the next level with genuine Al



## **Blaxtair Solutions**





## **OSHA Checklist**

Pre-startup vehicle safety review



## OPTIMIZATION OF VEHICLE AVAILABILITY

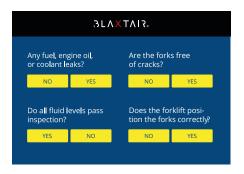
- Maintenance operators are quickly alerted to fleet status so that necessary repairs can be made proactively
- Minimizes repair time & unplanned downtime

#### **VEHICLE FLEET STATUS**

VEHICLE NAME	CHECKLIST RESULTS
Vehicle No1	<b>⊘</b> Passed
Vehicle No2	<b>⊘</b> Passed
Vehicle No3	× Failed

## CUSTOMIZABLE SOLUTION

- · Customizable question list
- Includes diverse questions, covering all crucial aspects



# EASY ACCESS / EASY MANAGEMENT

- Real-time & centralized overview of the entire vehicle fleet status
- Access control: driver identification by code
- Reports automatically digitized and effortlessly accessible (vs. a manual record, which can be incorrectly completed and lost)



#### IMPROVED WORKPLACE SAFETY

Play the video!



- The vehicle won't start if a critical safety question is not answered correctly (option)
- Complies with **OSHA regulations**
- Provides total peace of mind to operators and their employers
- Enhances driver awareness



Blaxtair Checklist solution is available as stand-alone or in addition to the 'Blaxtair Pedestrian Detection' anti-collision solution

## **Pedestrian Detection**

Al for saving lives

THE MOST
ADVANCED
PEDESTRIAN
DETECTION
SOLUTION TO
ENHANCE SAFETY

- The only industrial-grade AI camera able to detect and localize pedestrians in real time
- Alerts the driver to danger and helps to prevent serious accidents on industrial sites
- Detects any posture (standing, crouching, partial view) to prevent collisions with forklifts / heavy equipment, whether driving forward or in reverse
- Localization (USP): Constant danger zone, regardless of mast inclination

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DASHBOARD
ANALYTICS FOR
PROACTIVE ACTION
ON ACCIDENT RISKS

- Monitors & reduces the risk of vehicle/ pedestrian accidents by a factor of 3
- Highlights the most dangerous machines and determines the time and place where the risk of accident is highest
- Measures the effectiveness of the preventive actions implemented to prevent accidents between vehicles & pedestrians



INCREASED
PRODUCTIVITY &
BETTER WORKING
CONDITIONS

- Generates only relevant alerts for the driver, avoiding nuisance alarms and alarm fatigue
- Avoids incurring costs related to downtime, workplace accidents or fatalities



What the driver sees: a lot of blind spots!

#### COMPACT, ROBUST & EASY TO INSTALL

- Operational in harsh and tough environments
- Waterproof and dustproof (IP69K sensor head)
- Compatible with all types and brands of industrial vehicles (forklift trucks, wheel loaders, excavators, etc.)
- · Compact and easy to integrate
- Future-proofed: online maintenance & remote software updates



What Blaxtair detects and localizes: the crouching pedestrian



## Vehicle Detection

#### Vehicle/vehicle collision avoidance



## ENHANCED SAFETY

- Detects and localizes vehicles in close proximity in real time to prevent collisions
- Alerts the driver to danger and helps to prevent serious accidents on industrial sites
- Ensures a **safer working environment**



What the driver sees: a lot of blind spots!

# OPTIMIZATION OF OPERATIONAL PROCESSES

- Enhances vehicle availability & generates savings by preventing property damage and personal injury
- Improves operational efficiency



What Blaxtair detects and localizes: the MPV / combispace

## EXAMPLES OF USE CASES



Trucks driving around loaders or excavators at a recycling site



Delivery or service vans on an industrial site



Forklifts that operate simultaneously around others in a warehouse



On-road vehicles around dumpers in a quarry

Play the video!



# Specific Obstacle Detection Vehicle/obstacle collision avoidance



#### **ENHANCED SAFETY**

- · Detects and localizes specific obstacles around vehicles in real time to prevent collisions
- · Alerts the driver to danger and helps to prevent serious accidents on industrial sites
- Ensures a safer working environment

#### **OPTIMIZATION** OF OPERATIONAL **PROCESSES**

- · Enhances vehicle availability & generates savings by preventing property damage and personal injury
- Improves operational efficiency

#### **EXAMPLES OF USE CASES**

#### **CONCRETE PILLAR**





#### **ROLLING DOOR**





## Shock detection

Prevention of impact damage

## ENHANCED SAFETY

- **Detects vehicle shocks** from impacts with poles, racks, pallets, etc
- Video recording & snapshots of shocks to make impacts visible
- Prevents serious accidents that can occur following impacts
- Provides a digital output to act on the vehicle in the event of a shock: automatic speed limitation, visual and/or audible alarm, etc
- Increases operator accountability
   encourages safe driver practices



Make impacts visible with video recordings & snapshots

# OPTIMIZATION OF OPERATIONAL PROCESSES

- Enhances vehicle availability & generates savings by preventing property damage
- Improves vehicle reliability, keeping the fleet in very good condition, which extends the lifespan of the vehicles



- Monitors shock detections in real time
- Analyzes the source of damage and decision-making based on relevant data: localization of shocks, detection times, vehicles involved, severity of impacts, visual evidence (photos and videos) of incidents, etc.
- Measures the effectiveness of the preventive actions implemented to prevent damage due to vehicle impacts











## Zoning

#### Automatic speed limitation in risk areas



## REDUCTION IN ACCIDENT RISK

- Automatic limitation of forklifts to a safe speed in high-risk areas
- Normal speed is applied again for areas with less risk
- · Risk of accidents is significantly reduced



Play the video!

## INCREASED EFFICIENCY

- Automatic speed limitation eliminates the need for drivers to suddenly stop and restart their vehicles, streamlining workflow
- Improves operational efficiency



QR code to limit vehicle speed

## SIMPLE IMPLEMENTATION

 The solution is revolutionary and cost-effective, eliminating the need for heavy radiofrequency-based infrastructure



 Can personalize forklifts speed according to the specificities of each work zone and to the unique requirements of each site, ensuring optimal safety and productivity



QR code for the vehicle to return to normal speed

## **EXAMPLES OF HIGH-RISK AREAS**

- Areas with high vehicle/pedestrian co-activity
- Narrow aisles
- Dangerous intersections
- Doors
- · Loading/unloading docks











12km/h Area at normal speed 6km/h
Area of high co-activity
at limited speed

12km/h Area at normal speed

Example of speed limitation

## Dashboard

#### Safety & productivity analytics



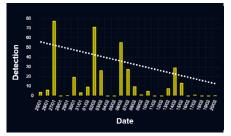
- Most-advanced, cloud-based & integrated fleet management solution for safer, more efficient and profitable operation
- Relevant dashboard metrics/KPIs to make data-driven decisions with ease
- A proactive approach to safety and productivity that allows companies to prioritize, take actions on their organization and measure their efficiency



#### ENHANCED SAFETY TO ACHIEVE THE 'ZERO ACCIDENTS' OBJECTIVE

- Monitors & reduces the risk of vehicle/ pedestrian collisions by a factor of 3
- Measures and identifies risk levels, dangerous machinery, locations and times with a high probability of accidents
- Makes the impacts visible with visual evidence: Video recording & snapshots of shocks
- Real-time safety compliance tracking for Checklists





# INCREASED PRODUCTIVITY & PERFORMANCE TO STAY AHEAD

- Optimizes operations by identifying areas of improvement
- Enhances vehicle availability by ensuring continuous improvement in maintenance compliance



## GENERATED COSTS SAVINGS

- Reduces costs related to accidents and damages through preventive actions
- Provides up-to-date information on the status of the vehicle fleet for predictive maintenance



VEHICLE NAME	CHECKLIST RESULTS
Vehicle No1	Passed
Vehicle No2	✓ Passed
Vehicle No3	× Failed

Play the video!



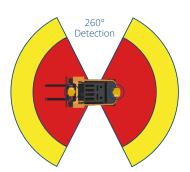
#### **AHD**

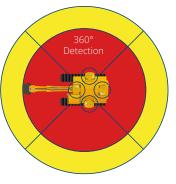
#### Pedestrian detection from 130° to 360°



#### ENHANCED SAFETY

- **Detection up to 360°** around mobile equipment: forklifts, excavators, loaders, etc.
- · Easy & quick installation
- 7" (MR260) or 10" (MR390 / MR520) waterproof display
- Video recording (10"): storage capacity of 250 hours per camera
- The only industrial-grade AI camera able to detect and localize pedestrians in real time
- Alerts the driver to danger and helps to prevent serious accidents on industrial sites
- Detects any posture (standing, crouching, partial view) to prevent collisions with forklifts / heavy equipment, whether driving forward or in reverse





# INCREASED PRODUCTIVITY & BETTER WORKING CONDITIONS

- Generates **only relevant alerts** for the driver, avoiding nuisance alarms and alarm fatigue
- Avoids incurring costs related to downtime, workplace accidents or fatalities













# With Blaxtair, Save Lives and Improve Productivity on Your Sites!

50+ COUNTRIES ADDRESSED

2,500+
EQUIPPED SITES

- HQ, R&D & Production: France (since 2009)
- · Subsidiary: USA (since 2019)
- · Sales offices: Germany, Spain, UK



#### **ABOUT US**

- Founded in 2009
- Pioneer of embedded Al, smart vision & pedestrian proximity detection
- Mission: to work for safety & productivity in industry using perception technologies

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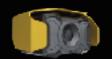


# BLAXTAIR®

## WITH BLAXTAIR, SAVE LIVES & IMPROVE PRODUCTIVITY ON YOUR SITES!







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